

**Breakout no 1 – AJ group – raw output**

**How important is standardisation in this process?**

- There is a need for an international solution
- Generalisation of the solution
- From the suppliers point of view, a solution to:
  - Pre-qualification
  - Time from winning [\[a contract\]](#) to start of production
  - Stable production
- Use of standard approach to every customer/supplier
- Might be demanding – guidelines give more flexibility
- Educating the customer from the suppliers point of view
- Would a new standard give a better solution compared with current ISO9000?
- How will we guarantee the resources to update/guidelines?
- Standard might be neutral
- Possibilities to define a scope on profiles in order to answer the question how detailed a standard might be
- There is a need to get customers involved [\[understand their role\]](#) in the process as well.
- You cannot force customers to use a standard or guideline.